

31 July 2012

## MEDIA ANNOUNCEMENT

### QUADRANT ACQUIRES CQMS RAZER

Quadrant Private Equity has completed the acquisition of CQMS Razer from Macquarie Group and Tom Meyers. The management team of CQMS led by its CEO David Haslett have also invested in the buyout of the business.

CQMS is a leading player in the supply of mining wear parts and consumables to the mining extraction and mineral processing industries. Founded in 1979, the business initially evolved as a supplier of dragline buckets and associated rigging and ground engaging tools into the coal sector on the East Coast of Australia. In more recent years, the business has developed a proprietary range of hydraulic excavator lips and ground engaging tools that have received strong support from the major coal and iron-ore mining houses including operations in West Australia and overseas. CQMS generated revenues of \$133 million in the year to 30 June 2012.

David Haslett, CEO of CQMS said: "We have the right team in place and are focussed on providing exceptional products and a reliable service to our customers. We continue to focus our engineering expertise and manufacturing technology on developing innovative solutions to our customers. With the support of Quadrant as our partner, we are well placed to capitalise on further growth opportunities."

Justin Ryan, Director of Quadrant said: "We are excited about working with David and his management team to accelerate the next phase of growth in the CQMS business. CQMS products have set new standards for improving large hydraulic excavator and drag-line productivity and performance as well as in monitoring wear part performance. With CQMS' focus on field support and its continuous feedback loop with customers, it has built value adding partnerships with leading Australian and international miners."

Chris Hadley, Managing Director of Quadrant said: "We were impressed with the level of intellectual property in the CQMS product and CQMS in-house R&D team. The focus on wear products into mining production proved very defensive and resilient during the GFC. This will be the third investment for Quadrant Private Equity No. 3 - our \$750 million fund raised in December 2010. Quadrant still has significant funds available for further investments."

Quadrant was advised by KPMG who provided mergers and acquisitions, financial due diligence and tax advice and Gilbert + Tobin.

#### For further information:

Quadrant Private Equity  
Chris Hadley  
Tel 0418 280 240  
[www.quadrantpe.com.au](http://www.quadrantpe.com.au)

CQMS Razer  
David Haslett  
Tel 0447 535 533  
[www.cqmsrazer.com.au](http://www.cqmsrazer.com.au)